



Our industry-leading performance guarantee includes a 100% refund if you're not completely satisfied within the first 2 months of the contract

What is even more remarkable?

We have never had a client request a refund!

We are serious about software development project staffing; it's who we are and what we do and our performance guarantee is our way of putting skin in the game. We think that the results speak for themselves.

When we first launched our aggressive IT staffing performance guarantee program two years ago we realized that we were setting high expectations with our customers and understood that we would have to be at the top of our game every day to be able to consistently meet those expectations. We then set about to successfully exceed expectations by virtually every measure and we continue to do so.

We're currently helping many name-brand and Fortune 1000 companies meet their information technology staffing challenges. I'm proposing that we discuss how ITStaff can help you meet your department's IT staffing objectives with similar success which are achieved largely through:

- An organization 100% dedicated to staffing software development projects.
- Passionate IT recruiters averaging 20+ years IT industry experience.
- Unmatched access to top candidates both local and national; well over 1.5 million.
- Reduced submittal-to-hire ratios and time-to-fill outcomes.
- Thorough technical, non-technical and background vetting.
- Highly personalized and responsive account management.

Our clients have consistently received and recognized tremendous value in our staffing services as the following unsolicited client testimonial letter will attest to. We believe that we can provide immediate similar value in meeting your own contract and contract to hire staffing requirements and hope to gain the opportunity to prove it. You can call me at your convenience at 877.676.7681 ext. 101 to discuss how ITStaff can bring value to your IT project initiatives.

Wishing you project success,

Mark Norris

Mark Norris
Managing Partner



Client Testimonial: Software Development Project Staffing

Requirements: Java & .Net, Developers, Project Managers, Architects, Business Analysts

Period: 2011–2014

Client Profile: \$5.3B Global Technology Services Firm

Dear fellow IT executive:

As an Information Week 500 and Fortune 500 senior IT executive, I make it a rule to not endorse or otherwise promote vendors.

I now make rare exception with this entirely unsolicited testimonial in my endorsement of a rare and exceptional supplier: ITStaff.

Let me spare the clichés and typical staffing firm rhetoric in netting out the *quantifiable impact* ITStaff has had on my organization's ability to deliver more than 20 large-scale, mission critical software development projects since 2011:

- FY2011: ITStaff becomes vendor approved to supplement existing IT staffing suppliers;
- Ranked #1 Vendor: 2011, 2012, 2013 per standardized quality and quantity metrics;
- Recognized as “Vendor of the Year”: 2011, 2012, and 2013.

In further quantifying ITStaff's dominant vendor performance: *ITStaff has filled more software development seats than all other vendors combined.*

I am especially compelled to take pen to paper in espousing such achievement in that ITStaff's extraordinary performance directly enabled me to meet or exceed all major quarterly and annual performance objectives/MBOs for three consecutive years.

An accomplishment that would have not been possible without ITStaff's contribution; for which I am tremendously grateful and would be truly remiss in not personally extending a genuine and deep appreciation for the dedication, expertise and professional passion that ITStaff has committed to their craft in supporting my operations.

That said; it is without reservation that I publically endorse and *highly recommend* ITStaff as a trusted vendor partner for any critical software development initiative that requires supplemental staffing. So much so, that with this letter I extend an invitation to contact me directly if you feel the need for any additional validation and/or greater assurances of ITStaff's competencies.

To greater success,

Vice President–Information Technology

Note: Direct contact information provided upon written request to ITStaff.

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